

- ✓ We encourage all our customers to **visit our facility** as well as the facility of any fabricator they are considering.
- ✓ We offer **Cambria Natural Quartz Surfacing** in addition to granite, and recommend our customers evaluate both products when making their selection.
- ✓ We stock 14 very popular granites, but encourage our customers to also consider the many **hundreds of beautiful stones available from our St. Louis granite distributors**. We are happy to meet you at their locations and assist you in the color selection process.
- ✓ We offer **six edge profiles in 3cm granite**. We know some fabricators have a limited edge offering, and provide thinner material or glue two pieces together to achieve a thicker appearance.
- ✓ Our normal delivery time – after templating – is **approximately 8-10 days**. We encourage our customers to verify how long it will take for their granite to be installed.
- ✓ We have been in the countertop business since 1970, and have been fabricating granite for eight years. We have grown due to our reputation for quality, service, and fairness. We suggest our customers **investigate the BBB complaints** which may have been made against other fabricators they may be considering using.
- ✓ Our proposal **format clearly indicates exactly what we propose to provide** and how the prices were calculated. We understand from our customers they often find it difficult obtaining similar information from other fabricators.
- ✓ We strongly encourage our customers to **come in and inspect the actual granite material** we propose to use on their project rather than selecting from a sample. We also encourage them to come in and **view a laser projection of exactly how each piece will be cut** from the “special order” granite material they selected. In our experience, customers who are not offered these options run the risk of being disappointed after their granite has been installed.
- ✓ We make every effort to **minimize the number of seams** and to place them where our customers prefer to have them, rather than dictate where we want to place them in order to utilize small pieces of granite.
- ✓ Our seams are “**hard seams**” **utilizing a high-grade epoxy resin adhesive** system rather than simply running a bead of silicone between two pieces.
- ✓ We discuss **bowt cutout reveals** with our customers to insure they receive the aesthetic look they desire, rather than simply cutting a hole from a template without explaining to the customer what the final installation will look like.

## Granite Countertop Fabricator Selection Checklist

Checklist Item	StoneTrends, LLC	
<b>Fabrication facility inspection</b> is necessary to evaluate your fabricator's capabilities as well as its compliance with all safety and environmental considerations	18092 Chesterfield Airport Road Chesterfield, MO 63005 Phone: (636) 537-1607 Fax: (636) 536-3037 www.stonetrendsllc.com	
Availability of <b>Cambria Natural Quartz</b> Surfacing	Yes	
Availability of edge profiles	Eased, Bevel, Bullnose, Roundover, Ogee, Chiseled, or other custom edges	
Full 3 cm stone thickness	Yes, however backsplashes may also be available in 1 or 2 cm	
Company reliability and reputation	Years in business = 38 BBB rating = satisfactory	
Itemized line-item proposal with <i>no hidden costs</i>	Yes - proposals are generally prepared immediately	
Inspect or hand-select actual granite material to be used	Yes - customer is encouraged to do so	
View laser projection of each piece on your granite slab(s)	Yes - customer is encouraged to do so	
Discuss seams required and their placement	Yes - but seams are only required when the slab size requires it	
Joints are "hard-seamed" with color-matched epoxy adhesive	Yes - also the pieces are color and grain matched for a perfect look	
Laser technology used in the home for accurate templating	Yes	
Bowl cutout reveal specified	Yes - cutouts are fit to sink bowls per customer request	
Overhang preferences included in specifications	Yes - customer may request any overhang they prefer	
Verify time to install after templating and obtaining all necessary information	Approximately 2 weeks	
Payment terms	50% at time of order; balance upon project completion	
Additional services offered	Remove old countertop, re-connect sink, faucet, disposal, dishwasher, and cooktop	
Other		
Other		

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